# **\*S FUNDRAISE** BATTLE CANCER FUNDRASING PACK



# WELCOME TO THE BATTLE CANCER FAMILY!

Did you know that your ticket price pays for us to deliver Battle Cancer events? It's your fundraising that makes the difference to people affected by cancer.

In Dubai, we're partnered with third-party fundraising platform, YallaGive, to ensure that all donations go directly to the charity you have chosen to battle for. We never handle any fundraising money.

Due to the regulations surrounding fundraising in the UAE, it's important that you choose one of the charities approved with YallaGive.

This guide is designed to equip you with all the right tools, tips and tricks to help you raise as much as possible!

### LET'S GET STARTED.

QUICK START, MAKE YOUR FUNDRAISING PAGE NOW!

# YallaGive >

FOR TAKING ON A BATTLE CANCER CHALLENGE!

Q

BATTLE CANCER PACK CONTENT

CHOOSING A CHARITY	PG.05
THE FUNDRAISING AMRAP	PG.07
FUNDRAISING LEAGUE	PG.08
SET UP YOUR Fundraising page	PG.10
HOW TO SHARE YOUR PAGE	PG.17



# Can

DUBAI

# WHO WILL YOU Support?

BATTLE CANCER IS A CHALLENGE THAT HELPS PEOPLE FUNDRAISE FOR CANCER CHARITIES ACROSS THE WORLD.

Your team can choose any one of the local charities approved by YallaGive.

Simply click on the links below to read more about each cause on our Battle Cancer Dubai YallaGive campaign page.

1

We're proud to support The AI Jalila Foundation which transforms lives through medical research, education and treatment in the UAE.

2

Or you might want to choose another of our partner charities, Children's Cancer Centre Lebanon.

# FUNDRAISE FOR THE AL JALILA FOUNDATION >

FUNDRAISE FOR CHILDREN'S CANCER CENTRE LEBANON >

### **DISCOVER MORE!**

There are a number of cancer causes you can support in the UAE. Discover more about the work of each of our approved charities via our YallaGive Campaign page.

# 13. 4 ittle le ;e A

DUBAI

# THE FUNDRAISING AMRAP

### - AS MUCH RAISED AS POSSIBLE

Your fundraising total is your first score on the leaderboard.

At registration on the day of the event, we'll ask you to tell us how much your team has fundraised and which charity you chose to support. We'll then add your fundraising score to the leaderboard before workout 1.

We find that teams can often get a final fundraising spike on event day because they're sharing their challenge on social media. If you manage to raise more money on the day, please tell our information desk and we'll get your fundraising AMRAP score updated!

# **STEPS TO SUCCESS:**

AED 5 = 1 REP

# STEP 3

SUBMIT YOUR FUNDRAISING TOTAL AT REGISTRATION **STEP 4** 

GET SCORED ON THE LEADERBOARD

STEP 2

FUNDRAISE RIGHT UP TO AND INCLUDING EVENT DAY

**STEP 1** 

CHOOSE YOUR CHARITY

### TEAMS FROM THE SAME GYM ARE WELCOME TO FUNDRAISE TOGETHER.

We'll just ask you to divide the total raised by the number of teams for your Fundraising AMRAP scores. For example, if three teams fundraised AED 3,000 together, each team would score AED 1,000, which equals 200 reps per team.

# OUR GLOBAL FUNDRAISING LEAGUE 2023

By entering a Battle Cancer event in 2023, we'll automatically enter you into our Global Fundraising League. At the end of the year, our top three fundraisers will win incredible prizes.

IN PAST YEARS, TEAMS WON PRIZES INCLUDING:

UIP TICKETS TO WODAPALOOZA IN MIAMI WITH A TRAVEL CONTRIBUTION

**£1K WORTH OF KIT** FROM BLK BOX

NOCCO FRIDGE FULL OF NOCCO 2023 FUNDRAISING

FUNDRAISING LEAGUE PRIZES TO BE ANNOUNCED!

2



# SET UP YOUR Fundraising Page

We have a partnership with YallaGive to make your fundraising quick and easy.

# **1. SET YOUR GOAL**

The first thing to decide as a team is a target fundraising amount. We've found that an initial goal of AED 2,000 is a good place to start. If you reach your goal, you can always increase it and raise more funds and support even more people who are affected by cancer.

CLICK HERE!

MAKE YOUR FUNDRAISING PAGE NOW >



### DID YOU KNOW?

ACCORDING TO JUSTGIVING, PAGES WITH A TARGET RAISE 46% MORE. AIM HIGH AND TELL THE WORLD!

# (BLY

DUBAI

# **2. TELL YOUR STORY**

Your story is the first thing people will see when visiting your fundraising page, so you want to make it as impactful as possible.

Do you have a personal experience or story to share? Has your charity impacted your life in a meaningful way? Let your donors know so that they can understand why your cause is so important to you.

Don't be afraid to pull at heartstrings as people are more likely to give if they feel an emotional connection with your cause.



ADD PICTURES TO MAKE YOUR FUNDRAISING PAGE EVEN MORE PERSONAL. PHOTOS OR VIDEOS ARE A GREAT WAY TO ILLUSTRATE WHY YOU'RE FUNDRAISING AND INSPIRE PEOPLE TO SUPPORT YOUR CAUSE.

# **3. SHARE YOUR PAGE**

The success of your fundraising campaign depends heavily on the number and ways that you're sharing your campaign with friends, family, colleagues and gym community.

Sharing on Facebook, Instagram, Twitter and WhatsApp raises more, as well as chatting with people about the challenge you're taking on and why you are doing it. Don't be afraid, people want to hear about the good things you are doing! Leveraging these networks is how you'll meet (and exceed!) your fundraising goal.



# 4. WHO TO ASK AND HOW TO REACH THEM

## FAMILY AND CLOSE FRIENDS

Your first port of call: reach out to family and close friends.

Tell them about your challenge face to face, ring them up, or write them a personal text message or Whatsapp to let them know what you're taking on (and don't forget a link to your fundraising page!)

Close friends and family are more likely to donate, so getting them on board will let the rest of your network see that people are already supporting your cause.

Once your close circle knows about your fundraising page, why not tag them in updates on social media? They'll be able to re-post you and share your link further.

# COLLEAGUES AND PROFESSIONAL NETWORKS

Email and LinkedIn are key tools to leveraging your professional network.

After telling your workmates and immediate team about your cause, ask your employer if they're happy for you to share your story with the wider company. Some organisations have charitable giving budgets and may donate themselves or pledge to match your fundraising so it's worth checking!

Monthly newsletters and company intranets are great ways to share your link further. You could even add it to your email signature to notify contacts outside of your organisation.

### YOUR GYM COMMUNITY

Rallying your gym community is another great way to push your fundraising even further. Why not tell your coaches and fellow members about Battle Cancer and fundraise as a big group?

Even if your gym community is not taking part in Battle Cancer, they may still be up for helping you to run a mini fundraiser such as a sponsored workout, run, or fitness challenge. Speak to your coaches and ask if you can tap into your gym community to help.

We've had some gyms achieve some incredible fundraising numbers.

CHECK OUT HOW TEAM BEAUTIES & THE BEEF FROM BASE 3

# FUNDRAISED AED 27,100 FOR The AL JALILA FOUNDATION

We all cheered each other on with each donation and posted the total to each other regularly so we could see the progress and spur each other on. It was wild seeing the comments from those who donated too, and that got us going. None of us are competitive ;) We also knew we would highly unlikely be at the top of the table for the workouts, but wanted so desperately to win the donation challenge. For all the right reasons.



# HOW TO Share your Fundraising

## HOW OFTEN SHOULD YOU Share your page?

You want to strike a good balance of keeping your fundraising top of mind while being respectful of your networks.

Depending on how early you register for Battle Cancer and start fundraising, we've found that increasing the frequency of your posts from fortnightly to weekly to daily as you approach event day can be highly effective, so go for it!

We know it can feel uncomfortable sharing and asking for help but don't be afraid! Telling people why you're fundraising and exactly what their money will do will help get them on board and backing your cause.

# TOP TIPS FOR Social media Sharing:

There are a number of key milestones that you should definitely share with your network, we find that personal photos or videos with a personal message has a really big impact:

### 1. LAUNCH

- 2. MID-POINT PROGRESS
- 3. LAST PUSH
- **4. EVENT DAY**

### 5. THANK YOU

Make a big deal of each of these milestones with a series of social posts and emails to your network.

Keep momentum up between the stages and let supporters know how you are doing by updating your page as they will enjoy following your progress with amounts raised and your training too.

TIPS

# MILESTONE ONE: Launch

# WHAT?

The purpose of this first announcement is simple: let your network know you've signed up to take on a Battle Cancer challenge, you are raising money for a cause close to your heart and that you need their help!

The goal here is to reach everyone in your network - friends, family, colleagues - to help you reach your goal. Share, share!

Spectators are free at Battle Cancer, so you could even invite them to come along and support you on the day. Use our digital invitation to reach out to people to come along, and don't forget to include a link to your fundraising page (it's a great way to prompt people).

# HOW?

Write a post and choose some key images to share your fundraising story:

1.	Which charity you're fundraising for and why
2.	Your fundraising goal
3.	How tough your Battle Cancer challenge will be for you
ч.	Include the link to your page so people can donate

# MILESTONE TWO: MID-POINT PROGRESS

# WHAT?

Update your networks when you're halfway through your fundraising - whether you're not quite on target or have already smashed your goal.

If you're planning your own mini fundraising event, now is a great time to tell followers about it and get them involved.

## HO₩?

1.	Thank those that have already got involved
2.	Keep your tone excited and motivated
З.	Encourage them to help share your page to maximise reach
ч.	Share details of any progress, plus any extra fundraising activities you're planning such as events, bake sales, raffles etc.
5.	Consider increasing your target if you've already reached it or are already there

# MILESTONE THREE: LAST PUSH

# WHAT?

Our top tip would be to use a really impactful photo or video to really urge people to support you on your challenge! We love photos of training hard or a picture with the person you're battling for - really showing just how hard you're working and the reason why.

# HO₩?

1.	Get personal and really write about your why - why this charity, why this cause, why this challenge? Get people to connect with you and support you!
2.	Tell people how close you are, and if you feel able, ask them for a specific amount to help get you to your target. 
З.	Consider increasing your target if you've already reached it or are already there - and then be bold and ask people to pledge a specific amount.
ч.	Use our free Battle Prep program to get comp-ready and take some photos of you and your team training to share. Sweat talks!



ASK PEOPLE TO DONATE THEIR COFFEE FOR THE DAY - THE AVERAGE COST OF A LATTE IN DUBAI IS AED 20...

# MILESTONE FOUR: Event day

# WHAT?

It's finally here! The day you've been preparing for! Share all your excitement.

### HOW?

_	
	sk people to pledge a donation to reach your target (you can even say that you
	ant to raise an additional AED 500 on the day to help your amazing cause if you've
re	ached your target - every penny helps to support those who need it the most).
In	clude a direct link to your fundraising page (you can do this as a link
or	Instagram Stories)
На	ave the most amazing day and fully enjoy yourself!



TAKE PHOTOS OF YOU AND YOUR TEAM ACROSS THE VENUE - USE THE PHOTO WALLS, PROPS, VENDORS AND CHARITY STANDS TO INSPIRE OTHERS TO SUPPORT YOU.

# MILESTONE FIVE: THANK YOU

After your Battle Cancer event, thank everyone who supported you in reaching your fundraising goals with a personal message.

JustGiving reports that up to 20% of donations come in after an event has ended, so make sure you follow up the event with an update about how you did at Battle Cancer and the final figure you reached.

# NOTE

THAT WE CANNOT CHANGE FUNDRAISING AMRAP SCORES ONCE BATTLE CANCER HAS TAKEN PLACE BUT THOSE LAST DONATIONS WILL BE HUGELY BENEFICIAL FOR YOUR CHARITY!

### WHAT?

1.	Thank you message to everyone who donated or supported you
2.	How you and your team got on at Battle Cancer
3.	The final figure you reached
ч.	Include your official Battle Cancer finisher's photo

# HOW?

1.	Social media post
2.	Thank you text messages or voice notes
3.	Email update
ч.	Update your fundraising page notifying donors that you've completed the challenge
•••	



# MILESTONE SIX: You battled cancer!

### YOU DID IT!

After going through the finisher's process and getting that all important finisher's patch and your group photo, take a moment to soak in all that you've achieved!

A few days after your event, the Battle Cancer team will send out all of the official photos taken by our media team.



### SHARE ALL OF THE PHOTOS AND VIDEOS

THAT YOU'VE SNAPPED OR HAD TAKEN OF YOU - TAG

### **@BATTLECANCER.UAE**

SO WE CAN SHARE AND CELEBRATE YOUR INCREDIBLE ACHIEVEMENT!

# THANK YOU BATT